

## AMONG THE TOP REGIONAL BANKING GROUPS

USD 46.4 billion in total assets as at 31/3/2019

# consolidated activity highlights

IN US DOLLARS

AT END-MARCH 2019

- USD 31.3 billion of total customers' deposits
- USD 12.4 billion of total loans to customers
- USD 4.0 billion of total shareholders' equity, of which USD 3.2 billion of common shareholders' equity
- USD 122 million of net profits in the first quarter of 2019, of which USD 35 million of net profits generated from entities abroad

### Main Financial Indicators

- 81.6% of primary liquidity to customers' deposits ratio
- 19.1% of total capital adequacy ratio as per Basel III, of which 11.5% of CET1 ratio
- 6.5% of gross credit-impaired loans to gross loans ratio, covered up to 104% by specific provisions and real guarantees
- 2.2% of allowances for expected credit losses on performing loans (stage 1 & 2) to net loans ratio post adoption of IFRS 9
- 13.6% of return on average common equity

A UNIVERSAL AND INNOVATIVE BANKING OFFERING  
CATERING TO 1.1 MILLION CUSTOMERS SERVED THROUGH  
201 BRANCHES AND 6,248 EMPLOYEES IN 11 COUNTRIES

## CONSOLIDATED STATEMENT OF FINANCIAL POSITION (UNAUDITED)

	31/3/2019 USD Thousands	31/12/2018 USD Thousands
<b>ASSETS</b>		
Cash and balances with central banks	16,674,478	16,446,887
Due from banks and financial institutions	2,292,474	2,549,669
Due from head office, sister, related banks and financial institutions	-	-
Loans to banks and financial institutions and reverse repurchase agreements	45,207	176,879
Financial assets given as collateral	-	-
Derivative financial instruments	255,825	278,440
Shares and participations at fair value through profit and loss	73,117	70,998
Debt instruments and other similar financial assets at fair value through profit and loss	49,982	75,019
Of which: net loans and advances at fair value through profit and loss	27,137	24,699
Shares and participations at fair value through other comprehensive income	55,178	48,853
Debt instruments and other similar financial assets at fair value through other comprehensive income	812,567	785,267
Net loans and advances to customers at amortised cost	12,339,172	13,165,483
Net loans and advances to related parties at amortised cost <sup>(1)</sup>	104,259	101,938
Debtors by acceptances	421,344	275,041
Debt instruments classified at amortised cost <sup>(2)</sup>	11,964,648	11,942,818
Investments in associates	91,538	96,096
Assets taken in settlement of debts	166,893	128,505
Property and equipment	586,511	582,223
Intangible fixed assets	109,473	45,423
Non-current assets held for sale	-	-
Other assets	366,137	403,603
Goodwill	28,140	28,135
<b>TOTAL ASSETS</b>	<b>46,436,943</b>	<b>47,201,277</b>

<sup>(1)</sup> Loans granted to related parties against cash collateral amounted to USD 73 million.

<sup>(2)</sup> Includes an amount of USD 828 million with risk ceded to customers.

	31/3/2019 USD Thousands	31/12/2018 USD Thousands
<b>OFF-BALANCE SHEET</b>		
<b>Financing commitments</b>		
- Financing commitments given to banks and financial institutions	324,087	278,767
- Financing commitments given to customers	3,175,148	3,155,165
<b>Bank guarantees</b>		
- Guarantees given to banks and financial institutions	60,856	62,802
Of which: credit derivatives	-	-
- Guarantees received from banks and financial institutions	82,448	223,810
Of which: credit derivatives	-	-
- Guarantees given to customers	1,286,204	1,359,644
- Guarantees received from customers	22,703,583	22,815,503
<b>Financial notes commitments</b>		
- Financial notes commitments to be received	-	-
Of which: financial instruments sold with a buy back option	-	-
- Financial notes commitments to be delivered	-	-
Of which: financial instruments purchased with a buy back option	-	-
<b>Foreign currencies forwards</b>		
- Foreign currencies to receive	4,295,842	5,194,301
- Foreign currencies to deliver	4,266,492	5,215,218
<b>Commitments on term financial instruments</b>	<b>7,455,123</b>	<b>8,075,223</b>
<b>Other commitments</b>		
<b>Claims from legal cases</b>		
<b>Fiduciary accounts</b>	<b>2,216,284</b>	<b>2,054,514</b>
- Under specific instructions	2,211,767	2,008,516
- Under discretionary investments	4,517	45,998
<b>Assets under management</b>	<b>10,228,651</b>	<b>10,103,390</b>
<b>Mutual funds</b>	<b>43,557</b>	<b>40,906</b>
<b>Structured financial products</b>		
Engagement unlikely to be executed	-	-
Bad debts written off during the year	736	80,947

	31/3/2019 USD Thousands	31/12/2018 USD Thousands
<b>LIABILITIES</b>		
Due to central banks	7,440,419	7,907,124
Due to banks and financial institutions and repurchase agreement	1,378,201	1,449,414
Due to head office, sister, related banks and financial institutions	-	-
Derivative financial instruments	242,191	270,815
Financial liabilities at fair value through profit and loss	-	-
Of which: deposits at fair value through profit and loss	-	-
Customers' deposits	31,076,713	31,692,916
Deposits from related parties	242,950	262,762
Debt issued and other borrowed funds	119,512	39,309
Engagements by acceptances	421,344	275,041
Other liabilities	492,881	371,229
Provisions for risks and charges	241,989	227,393
Subordinated loans and similar debts	814,491	818,860
Non-current liabilities held for sale	-	-
<b>TOTAL LIABILITIES</b>	<b>42,470,691</b>	<b>43,314,863</b>
<b>Shareholders' Equity - Group share</b>		
Share capital - Common shares	442,840	442,840
Share capital - Preferred shares	6,647	6,647
Issue premium - Common shares	586,124	586,124
Issue premium - Preferred shares	593,353	593,353
Subsidiary shares warrants	8,377	8,377
Share capital and cash contribution to capital	48,150	48,150
Non-distributable reserves	1,255,776	1,273,497
Distributable reserves	284,101	285,695
Treasury shares	(6,078)	(6,019)
Retained earnings	1,071,131	829,131
Proposed dividends	261,487	-
Revaluation reserve of real estate	236,907	236,907
Other components of equity	(13,607)	(22,073)
Foreign currency translation reserve	(1,063,893)	(1,040,078)
Result of the period	121,507	499,675
<b>Shareholders' equity - Group share</b>	<b>3,832,822</b>	<b>3,742,226</b>
<b>Non-controlling interest</b>	<b>133,430</b>	<b>144,188</b>
<b>Total shareholders' equity</b>	<b>3,966,252</b>	<b>3,886,414</b>
<b>TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY</b>	<b>46,436,943</b>	<b>47,201,277</b>



# CONSOLIDATED INCOME STATEMENT (UNAUDITED)

	31/3/2019 USD Thousands	31/3/2018 USD Thousands
Interest and similar income	856,129	733,204
Less: tax on interest income	(28,883)	(19,556)
Interest and similar income, net of tax	827,246	713,648
Interest and similar expense	(559,045)	(439,833)
<b>Net interest margin</b>	<b>268,201</b>	<b>273,815</b>
Fee and commission income	62,114	61,866
Fee and commission expense	(13,714)	(9,677)
<b>Net fee and commission income</b>	<b>48,400</b>	<b>52,189</b>
Net gain on financial assets or liabilities at fair value through profit and loss	24,167	5,402
Of which: interest income	1,030	4,247
Net gain on financial investments	525	121
Other operating income	1,529	15,277
<b>Total operating income</b>	<b>342,822</b>	<b>346,804</b>
Net provisions for credit losses	(39,689)	(26,792)
<b>Net operating income</b>	<b>303,133</b>	<b>320,012</b>
Personnel expenses	(85,844)	(98,642)
Other operating expenses	(53,732)	(63,202)
Depreciation of property and equipment	(9,828)	(10,627)
Amortisation of intangible assets	(5,333)	(3,881)
Impairment of goodwill and investments	-	-
<b>Total operating expenses</b>	<b>(154,737)</b>	<b>(176,352)</b>
<b>Operating profit</b>	<b>148,396</b>	<b>143,660</b>
Share of profit of associates under equity method	3,113	359
Net gain (loss) on disposal of other assets	(419)	136
<b>Profit before tax</b>	<b>151,090</b>	<b>144,155</b>
Income tax	(29,406)	(30,079)
<b>Profit after tax</b>	<b>121,684</b>	<b>114,076</b>
Result of discontinued operations, net of tax	-	-
<b>Profit for the period</b>	<b>121,684</b>	<b>114,076</b>
<b>Minority share profit for the period</b>	<b>177</b>	<b>4,495</b>
<b>Group share profit for the period</b>	<b>121,507</b>	<b>109,581</b>
Basic earnings per share USD	0.28	0.25
Basic earnings per share from continuing operations USD	0.28	0.25

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- AUDI CAPITAL (KSA) cjsc
- BANK AUDI LLC (Qatar)
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